



Hadhramout Fish

COMPANY · YEMEN

CORPORATE PROFILE

EDITION · MMXXVI

DOCUMENT HFC / 26 / 01

YEMENI SEAFOOD EXPORT · B2B

From the *Arabian* Sea, to the world.

A vertically-integrated Yemeni seafood exporter delivering premium frozen, dried, and canned marine products to commercial importers across China, Japan, the Gulf, and the European Union — under a continuous -40°C cold chain.

VOLUME ONE

HADRAMOUT · REPUBLIC OF YEMEN
COMMERCIAL · INDUSTRIAL · EXPORT DIVISION

No 1



SECTION 01 · WHO WE ARE

A trusted *Yemeni* seafood partner.

Hadhramout Fish Company is one of Yemen's most established marine product exporters, headquartered on the Hadramout coast — a region renowned for the biodiversity and quality of its fisheries. Through two integrated divisions — Export & Processing and our Canning Factory — we serve commercial buyers across four continents with a single promise: traceable, certified, premium seafood from the Arabian Sea.

01 · MISSION

Connect *wealth* with markets

Bring the natural abundance of the Arabian Sea to global B2B markets through honest sourcing, modern processing, and uncompromising quality control — ensuring every container meets the destination's commercial and regulatory standards.

03 · SOURCING

Direct from the *fleet*

Catch sourced directly from licensed Yemeni vessels operating across the Hadramout coast, the Gulf of Aden, and the wider Arabian Sea (FAO Area 51). Daily landings — sorted, graded, and processed within hours under continuous -40°C cold chain.

02 · VISION

Yemen's most *reliable* partner

To remain the seafood export partner international buyers turn to first — recognized for product integrity, on-time fulfillment, and the depth of relationships we maintain with importers, processors, and foodservice channels worldwide.

04 · PROMISE

Strictly *B2B*, no compromise

Wholesale only. No retail, no middlemen. Direct exporter pricing with transparent documentation — commercial invoice, packing list, health certificate, certificate of origin, IUU compliance — and trilingual desk support in Arabic, English, and Mandarin.

30+

MARINE PRODUCTS

20+

EXPORT MARKETS

3

OPERATING LINES

-40°C

COLD CHAIN



SECTION 02 · WHY WE ARE CHOSEN

Six reasons we *stand* apart.

Beyond product and price, international buyers tell us they choose Hadhramout Fish because each container arrives **predictably** — the spec on paper matches the catch in the box, and the documentation never delays clearance.

REASON · 01

Integrated cold chain

Continuous -40°C handling from boat to container. Blast-freezing within hours of landing preserves color, texture, and protein integrity for sashimi-grade and processing-grade buyers alike.

REASON · 03

Direct B2B exporter

No agents, no intermediaries. You deal with the manufacturer. FOB Aden, CIF most major ports, EXW available. Competitive container pricing for FCL 20-ft and 40-ft buyers.

REASON · 05

HS-coded catalog

Every product mapped to its WCO Harmonized System code. Speeds customs clearance, simplifies tendering, and reduces buyer-side documentation work in Shanghai, Tokyo, Jeddah, Genoa.

REASON · 02

HACCP-compliant facility

End-to-end HACCP-controlled processing. Health certificate, certificate of origin, and IUU/catch documentation provided per shipment. EU-approved establishment status available for qualifying products.

REASON · 04

Trilingual export desk

Arabic, English, Mandarin support. WhatsApp Business for fast quotes and order tracking. Dedicated account managers for repeat container buyers across China, Japan, the Gulf, and EU.

REASON · 06

Custom processing & private label

Whole, IQF, block-frozen, vacuum-packed, gutted, filleted, headed & gutted, tubes, rings, tails — packed to your spec in 5/10/20/25 kg cartons. Private-label printing on canned line.



SECTION 03 · SELECTED PRODUCTS

Premium marine range, *curated.*

A focused selection from our 30-product B2B catalog. Each item is HS-coded for instant customs reference and supplied per receiving market's spec — sizes, processing forms, and packaging adjustable on container basis.



01 · CEPHALOPOD

Cuttlefish
Sepia pharaonis

HS 0307.42



02 · PELAGIC

Yellowfin Tuna
Thunnus albacares

HS 0302.32



03 · CEPHALOPOD

Octopus
Octopus vulgaris

HS 0307.52



04 · CRUSTACEAN

Rock Lobster
Panulirus homarus

HS 0306.22



05 · DEMERSAL

Ribbonfish
Trichiurus lepturus

HS 0303.89



06 · CEPHALOPOD

Calamari
Loligo spp.

HS 0307.43



07 · ECHINODERM

Sea Cucumber
Beche-de-mer, dried

HS 0307.99



08 · PELAGIC

Sailfish
Istiophorus platypterus

HS 0303.89



09 · SPECIALTY

Fish Meal
High-protein aquafeed

HS 2301.20



SECTION 04 · WHERE WE EXPORT

Four continents. One *standard*.

Each market has dedicated documentation, dedicated cold chain partners, and a dedicated account team — what works for Tokyo's sashimi auction doesn't work for Jeddah's halal-certified retail. We adapt; quality stays constant.



China

FCL via Salalah / Jebel Ali

Direct shipping to Shanghai, Qingdao, Ningbo, Guangzhou. CIQ-compliant documentation, GACC standards. Cuttlefish, hairtail, mackerel, shark fins, sea cucumber.



Japan

Sashimi-grade · -60°C

Yellowfin tuna blast-frozen at sea. Air-flown via Doha or sea-frozen for Tokyo, Osaka, Yaizu sashimi auctions. JTQS quality standard, mercury-tested.



The Gulf

SA · UAE · KW · QA · BH · OM

Halal-certified, SFDA-compliant for Saudi import. Direct overland and sea routes. 7–14 day transit. Queenfish, Hazwa Tuna, salted fish, sea catfish.



European Union

EU-approved establishment

TRACES NT and IUU compliant. CIF Algeiras, Genoa, Le Havre, Rotterdam, Hamburg. Cuttlefish, octopus, calamari, threadfin bream.

Quick HS code *reference*

PRODUCT	HS CODE	PRIMARY MARKETS
Frozen Cuttlefish <i>Sepia pharaonis</i>	0307.42	CN · ES · IT · MY
Frozen Octopus <i>Octopus vulgaris</i>	0307.52	ES · IT · JP · KR
Yellowfin Tuna <i>Fresh / chilled</i>	0302.32	JP · EU · US
Yellowfin Tuna <i>Frozen</i>	0303.42	TH · CN · GCC
Frozen Hairtail / Ribbonfish	0303.89	CN · KR · VN
Canned Tuna <i>Hazwa</i>	1604.14	SA · GCC · USA · EU
Fish Meal <i>60–65% protein</i>	2301.20	CN · VN · NO · TR



SECTION 05 · BEGIN A PARTNERSHIP

Let us *build* something & last.

Whether you're sourcing your first container or scaling existing supply, our trilingual export desk is ready to discuss specifications, container logistics, and pricing — **typically responding within the same business day.**

SAME-DAY RESPONSE · TRILINGUAL DESK

Request a quote. *We'll handle the rest.*

WhatsApp Business is the fastest channel for B2B inquiries. Send us your target species, monthly volume, and destination port — we'll respond with size grades, processing options, and FOB / CIF pricing.

WHATSAPP BUSINESS

+967 777 822 228

preferred channel

EMAIL

**info@
hadhramoutfish.com**

same-day reply

HEADQUARTERS

Hadramout

Republic of Yemen

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